

SNAP

Strategic National Account Partner

Businesses utilising Radwell can realise savings of up to 75% compared to conventional supply chain alternatives. We assist in driving down costs while enhancing effectiveness and output. Upon becoming a partner, you'll be allocated a dedicated Sales Manager, who will assume the role of safeguarding the strategic customer relationship. This manager will streamline the distribution of resources across the organisation to provide the strategic account with a comprehensive array of products, services, and solutions.

BENEFITS

- Dedicated National Account Managers
- Preferred Customer Pricing with Customised Payment Terms
- Repair and Surplus Prioritisation
- Total Repair Management with Free Work Reports on Repairs
- Critical Spare Solutions / SparesVault - Assured Inventory
- Custom Supply Chain Solutions
- Quarterly Reviews with Documented Cost Savings Reports
- Field Service Technicians Available
- 2 Year Warranty with an Optional 3 Year Warranty
- Locations Worldwide to Help Serve Our Customers with 24/7/365 Support
- **ASSET RECOVERY PROGRAM**
Radwell will purchase your obsolete inventory, helping you eliminate excess stock. We will also generate a budget for necessary supplies and services.

POPULAR MANUFACTURERS

We have testing capabilities for all brands:

- | | | |
|---------------------------|--------------------|--------------------|
| - ABB / Baldor / Reliance | - Fuji | - Okuma |
| - Baumuller | - General Electric | - Siemens |
| - Cincinnati Milacron | - Haas | - Yasnac / Yaskawa |
| - Fanuc | - Mitsubishi | |



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eProcurement

eProcurement encompasses various systems aimed at optimising the purchasing process, which involves overseeing purchasing policies, managing expenses, and maintaining inventory levels.

Cloud-hosted eProcurement solutions can seamlessly integrate with a majority of ERP systems. Some platforms even offer their own supplier marketplaces, featuring Punchout catalogs that simplify the sourcing of new products for buyers. Notable instances of cloud-based eProcurement services include SAP's Ariba Network and Coupa eProcurement.



BENEFITS

- Enhance: Expenditure Management and Budgetary Control
- Optimise: Inventory Management
- Augment: Operational Transparency
- Reduce: Procurement Cycle Duration
- Detailed: Order Information